“We’ve paid off over $10,000 of debt in the last year!”

How to distribute 250,000 rolls of toilet paper in one week

Where are they now? Alumni Updates
When Times Are Tough, What Keeps the Tough Together?

When people walk through the doors at Birch Community Services, they often comment that it feels different here. Even in the midst of a year when an alien invasion would be a bottom-of-page-28 news article, BCS has seen more kindness and generosity spread amongst our families than ever before. Not only have product and financial donations exceeded all expectations, but the participants themselves have stepped up in their masks and gloves and served each other well. What is the link between each individual, besides experiencing a difficult time in life?

Establishing a culture of caring is crucial, and our Cultural Values are discussed with each new person as they enter the Sustainable Families Program. These values are what drives our community, encouraging humility and compassion for each other. Even when we feel broken and sad, we can affect others in a positive way. It’s not always easy to be humble when we feel vulnerable, but we see it at BCS every single day as a focus on gratitude has motivated us to keep a good perspective. We have been blessed.

Our 28th year has been truly phenomenal, and we are deeply grateful for the time each person has invested to create that unique feeling as they walk in the door. I can't wait to see what our 29th year brings!

Suzanne Birch
Executive Director
In this unprecedented time in which we are living, I am even more grateful for Birch. It is like this rock that has continued to allow me, as one of the providers in my family, to maintain this sense of joy and normalcy for my kids. I was just sitting at home thinking about what an absolute relief Birch is to our family, so thank you.

— Rosalyn C
**2020 Summary: A Time to be Grateful**

*November 2019 – October 2020*

**Fiscal Responsibility**
- 95.5% Program Benefits
- 4.5% Operational Costs
- 68% Internal Revenue Streams
- 32% Donations

**Volunteering**
- Value of $735,000 of labor from:
  - 1,350 Volunteers
  - 25,000 Volunteer hours

**Food Distributed**
- 13.8 million lbs (50,000 grocery carts)

**Education**
- 2 In-person courses
- 7 Zoom courses
- 197 Class participants
- 758 One-on-one meetings

**People Served**
- 857 families served with food and financial literacy
- 70 other nonprofit agencies
- 20,000 individuals served through nonprofit agencies

**Participant Top Accomplishments**
- Communicating better about money
- Creating an emergency **savings fund**
- Paying down debt
- Paying off medical bills
- Living by a financial plan
- Saving more each month
- Relieving stress at home
- Consistently budgeting and tracking spending

**Financial Progress of Participant Families**
- $4.1 million of debt paid off
- $600,000 increase in savings
- Increases savings by $1,000
- Decreases debt by $7,000

---

"I joined BCS in 2019 while I was filing for bankruptcy. Because of the money that I have saved, I was finally able to fix my car, go to the doctor, and put money into savings for the first time in a very long time."

— BCS Participant
2020 Summary: Who We Are
November 2019 – October 2020

The Four Pillars of the Sustainable Families Program

Food
Immediate relief of financial burden creates margin in budget to pay down debt.

Education
Provided by our Financial Literacy Manager through one-on-one meetings and financial courses.

Freedom
Experienced as goals are accomplished and families become debt-free.

Legacy
Families are able to demonstrate financial stability, influencing their community and children’s futures.

Board of Directors 2020

Alex Krider (President)
Avier Wealth Advisors

Egbert Kunrath (Vice President)
Kunrath & Willard Insurance Services (Retired)

Aaron Aigner (Treasurer)
Aigner & Co., Accountant

Leann Rowlett (Secretary)
Maryhill Farmer’s Market (Retired)

Mark Childs (Past President)
Capacity Commercial Group

Greg Cervetto
Grayrose Marketing Group, Inc

Dave Riewald
Bullard Law

Angela Small
Past BCS Participant

Alexander Spalding
Daniel House

Rick Teeny
Teeny Foods

BCS Financials

REVENUES, GAINS, AND OTHER SUPPORT:
Contributions: $485,547
In-Kind Donations: $20,781,194
Membership Service Fees: $653,651
Recycling Income: $14,536
Other Income: $12,947
Total Revenue: $21,947,875

EXPENSES:
Program Expenses: $21,597,559
Operational Expenses: $187,720
Total Expenses: $21,785,279

ASSETS:
Ending Net Assets: $1,532,878
A Letter From the Financial Literacy Manager
Dino Biaggi

The Family Vision is the heart of Birch’s financial literacy program. It is a value system that anchors all life’s decisions, especially how to spend time and money. There is no greater purpose and joy behind building a financial plan that’s rooted in one’s value system.

When I meet with families, I will often wait to address the Family Vision until later in the conversation. I want to hear as many elements about their life before I start snoop around to determine what their big idea is. Those elements are subtle tells on priorities, goals, challenges, pain points, and dynamics.

Once I understand those, then I can introduce the Family Vision question/conversation. Simply put, the Vision explains, “Where are we headed?” and, “Why are we headed there?” It is the reason why one gets up in the morning, and then gets up again the next day.

The Five Stages of the Sustainable Families Program (shown below) are the foundation of the Family Vision, and give meaning and purpose to the budget. It also prioritizes identifying goals, then allowing the vision to come to fruition.

As families move through the stages, they gain momentum, traction, and satisfaction. Ultimately, they experience fulfillment in their vision. This is the goal of the Sustainable Families Program and Birch Community Services.

Family Vision 101

The family vision isn’t just for finances, but all aspects of life!

1. **Brainstorm** your values
2. **Determine** your goals
3. **Prioritize** those goals
4. **Make a plan** with your time and money
5. **Revisit** monthly

“Birch has relieved the stress of our food bill, which overflows into all areas of life. It has been such a blessing. And the financial wisdom and direction from Dino has been an incredible resource that will benefit us for decades.”

— Brittany
Tristan, Anna, and their two young children started at Birch Community Services in October 2019 hoping to save $1,000 in an emergency account, pay off debt, and buy a house. A few months after joining the program, Tristan, a home remodeler, broke his ankle and was out of work for three weeks. Right after he returned to work, his pay was cut by 10% because of the pandemic. The Harmons moved into Anna’s brother’s house during this time period to save on living expenses, and along with skills and resources from Birch, they did not turn to credit cards AT ALL during this season. By July, Tristan’s pay had returned to 100%.

On top of all that, Anna told us, “The best thing Birch did for us was give us the opportunity to give to others when we ourselves were in a place of need... I was able to help many other needy families through my church not only through food, but helping them find the resources they need."

In their time at Birch, the Harmons:

- Paid off one credit card entirely ($3,800)
- Paid off $7,000 on another card (and expect to pay it off entirely by the end of 2020)
- Built an emergency fund of $3,000
- Experienced a car failure, and were able to pay $6,000 cash for a used 2006 Prius with low mileage and in great condition
- Discovered their credit scores are in the mid-high 700s and were pre-approved for a home purchase. They are waiting to find a home with all their must-haves, including being under $300K
- Created a family vision (see Dino’s How-To on page 6)
- Began using “You Need a Budget” app religiously after they completed the ReStart course, and keeping a very close account of all purchases
- Paid all medical bills from the ankle injury
- Experienced unexpected dental work that exceeded insurance coverage and were able to pay off the remaining balance within two months
- Tristan accepted a new position as a Project Manager with more vacation time, a company vehicle, and performance bonuses
From a Squished Loaf of Bread to Major Distribution Hub

A Time to Reduce Waste and Impact Greater Portland

As many know, Birch Community Services started in 1991 with a few loaves of squished bread that were about to be thrown in the trash. Instead, a friend informed Suzanne and Barry Birch, who picked up the bread to share with a few neighbors. Little did they know, this would be the first donation of thousands.

Grocery stores, restaurants, and other suppliers often need to dispose of surplus product due to stock rotation, changing sales patterns, and close expiration dates. For many businesses, product turnover must happen quickly, efficiently, and reliably. The Birches saw this as an opportunity, and Barry quickly became the go-to guy to call when these suppliers needed a product gone - and fast. When a donor called Barry, his answer was always, "Yes. We will make that happen on your schedule, on your terms."

[Continued on page 9]

Birch is an easy one-stop-shop for agencies to serve up to 20,000 people every week, including victims of domestic violence, sex-trafficking, recovering addicts, veterans, the elderly, and at-risk youth.

Everyday FOOD IS DISCARDED from grocery stores & restaurants all across Portland.

<table>
<thead>
<tr>
<th>Near End of Life</th>
<th>Damaged Packaging</th>
<th>Ugly Produce</th>
<th>Not Enough Shelf Room</th>
<th>Too Much Product</th>
</tr>
</thead>
</table>

In 2020 Birch redistributed 13.8 million lbs of goods that would have otherwise contributed to waste in landfills.
Birch Community Services’ reputation for reliable, efficient, and friendly pick-ups of donations has grown to receiving almost 13.8 million pounds of products this year. **BCS has become the link for easy logistics between product donors and smaller nonprofits that don’t have the capacity to accept or pick up necessary quantities directly from product donors.**

Agencies participating at BCS are nonprofits that receive food, Danner Boots, and other supplies to further their mission. Each of the 70+ agencies Birch serves has a unique area of focus, helping different cross-sections of the population. Many of the agencies serve warm meals to those in need, and were forced to change to making food boxes when the pandemic hit.

Birch is an easy one-stop-shop for our agencies to reach up to 20,000 people every week, including victims of domestic violence, sex-trafficking, recovering addicts, veterans, the elderly, and at-risk youth. Valid 501(c)3 nonprofits interested in receiving food can apply on the Birch website.

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**Donations: All or Nothing**

In October, Birch was generously offered over 250,000 rolls of excess toilet paper (506 pallets). The Catch: Our donor needed us to take it ALL...and within the week! We were very thankful for the donation...and the staff, vehicles, and capacity to meet their requirements.

---

**Birch redistributes products to meet the basic needs of our community.**

- We serve **70 other nonprofit agencies** in the Portland metro area
- These agencies serve up to **20,000 individuals** weekly
- Over **3 million lbs of food** given to agencies each year
- There are **10 organizations** that both give & receive products from Birch
Three New Positions:
Three Participants HIRED!

JASON BAKER
Warehouse Associate
Hired 5/11/20

Not only is Jason great with people, he also has the exact skill-set Birch needed to monitor and organize products available throughout the day. His favorite parts of the job are working with volunteers and getting to know other participants’ stories.

NEEL O’DONNELL
Cooler Associate
Hired 9/23/20

As a participant, Neel enjoyed volunteering for the closing shift as often as possible, so this position was a perfect fit. “I just love the atmosphere here. My previous job may give me hours back, but now I want to keep my hours here.”

BEKA DORR
Financial Literacy Assistant
Hired 9/1/20

Beka’s experience and expertise in streamlining processes, bookkeeping, and work with other nonprofits has made her a perfect fit for this new position. Her favorite part of the job is hearing families’ stories, celebrating their accomplishments, and helping people move to the next stage.

A Time for Serving
A Heart for Volunteering

Raina was one of the many Birch participants whose employment was affected by coronavirus. She worked as a floral designer, but lost her job in March. Raina saw her extra time as an opportunity to volunteer above and beyond the standard two-hour monthly requirement.

As Birch’s need for volunteers had increased, Raina felt that her low-risk demographic and sudden open schedule made her a perfect fit to volunteer as often as possible to help keep Birch open, safe, and running smoothly.

“I love the interactions I can have with people at the check-in desk. You get people who are having different days from different situations, and it’s nice to greet people, smile, and have a conversation. Since I was here every week, I was doing my best to try to memorize people’s names! Despite the pandemic having an effect on food supply chains, we have been building a pantry from Birch since we started last year. We have food on our shelves and Birch has been able to continue to have fresh produce and a constant supply of dairy and eggs. We feel grateful and abundantly blessed.”
Alumni Report: The Wagners

Kit and Emily Wagner were part of Birch Community Services from 2011-2017 with their two young daughters. Now, they live in Idaho and are debt-free (except for their mortgage!). Emily reflects on her time at Birch:

Being a part of Birch Community Services enabled us to always have food on our table, even when finances were tight. Thanks to Birch, we were also able to continue paying down our debt (that we paid off entirely when we moved from Portland to Boise) and I was able to continue being a stay-at-home mama. We took many classes, including cake decorating, cheesemaking, and couponing, and even had our own backyard chickens that we purchased through a class at Birch. We also received a financial coaching session to aid in our budgeting efforts. And volunteering at one of the Birch gardens taught us many new gardening skills.

In addition to all the food we received, we regularly received much-needed clothes, household items and even toys for our girls. When we discovered mold throughout our house, including on our mattress, we were given a brand new mattress when we couldn't afford a new one on our own. We still have many of these items today, including a snow cone machine we use on a regular basis in the summer.

I feel like these things are just the tip of the iceberg of help Birch provided. The blessings we received through Birch are honestly innumerable and our family will forever be thankful to BCS for helping us get where we are today.

Sue Meyers: From Participant to Supporter

Sue Meyers became a Birch participant in 1996. Her husband had suddenly lost his job and weekly trips to BCS kept their family of six from going into debt. Now they are thriving, and in 2010 Sue founded Chase Me Again, a local thrift store, that encourages reuse and donates proceeds to local nonprofits. Sue answered a few questions for us:

Why did Chase Me Again first give to Birch?
I remembered how well-run BCS was and how helpful they were in my time of need. We voted to give $1,000 and the whole Board of Directors signed up for a tour.

Why do you continue to support Birch?
Birch Community Services is a food bank on steroids plus vitamin B12. Our board of directors likes to help other organizations that can show results in a strong and tangible direction. We were amazed at the depth of work the volunteers accomplish and the volume of product that gets into kitchens of families.

What's your favorite thing about Birch?
I love the strength you give people to do better tomorrow and not just today. Food and clothing are essential, but only provide temporary help. The financial education Birch provides is a missing factor in many organizations trying to help society.
La Porte: Corporate Volunteering

In 2017, LaPorte shareholder, Lyndsay Kooistra, came to the annual Birch fundraising breakfast. In early 2020, she joined the Charity Committee at LaPorte and was excited to help Birch. The committee planned for La Porte's 60 employees to tour the warehouse, volunteer, and do a spring cleaning/donations drive. When COVID-19 threw a wrench in their plans, they quickly pivoted to help with Birch's immediate need - toiletries! (See photo of their generous shopping spree.)

"Nice Matters" is the mantra of Marv LaPorte, the President and founder. He believes by helping others around us to succeed, we all benefit and thrive. LaPorte is drawn to BCS's commitment to the community, accountability program, and volunteerism and looks forward to continuing to support Birch in the future.

Imperfect Foods: A New In-Kind Donor

A note from Rich Andler, Donations Coordinator

Imperfect Foods started donating to Birch this past July. Their capacity to work with us has been a factor as we deepen our relationship. Together we are able to move goods quickly, reducing spoilage and getting them out to the community. From my initial text about donations available, until the last pallet is loaded, everything has been professional, friendly, and timely. Birch's philosophy complements Imperfect Food's by keeping produce and groceries out of the waste stream, supporting the work of so many organizations and pantries to help those in need, and educating families about how to become sustainable, self-supporting entities. We are excited to expand our relationship further.
November 2020

The Northwest Society of Interior Design has presented us with the Gift of Design this year. They’re hosting a competition open to all designers to redesign and renovate Birch’s three old bathrooms. A panel of judges will pick the best design on December 10, and the renovation should begin in January 2021.

April - October 2020

BCS Teaching Garden: BCS volunteers were able to social-distance garden and helped plant, tend, and harvest 1,658 pounds of fresh produce.

May 2020

Our annual breakfast shifted to a virtual Facebook Live Event. It was a new experience, but we enjoyed it! Check out our YouTube Channel if you missed it.

July 2020

Paul Nourigat, local Financial Literacy author, donated his five-book sets to Birch families with children aged 7-11.

August 2020

We launched a new website design. If you haven’t seen it yet, visit birchcommunityservices.org. Tell us what you think!

November 2020

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Coming February 25, 2021

Birch’s first virtual auction is coming. If you don’t receive our emails and would like to, please contact us. If you would like to donate an item or experience, please contact valerie@bcsi.org.

“The day after reading Earning Excitement by Paul Nourigat, our 7-year-old decided to set up a store in front of our house to sell candy to neighbors. She is now working to determine how much she will set aside for savings, who she’d like to give to, and how much to reinvest back into her little store to have more products to sell.

It’s been really fun to see her take principles she read about in the book and directly apply them to her life. It has been helpful to have books that she can pick up and read on her own to reinforce principles we’re teaching.”

— Alicia
Thank You to Our Generous Community of Donors:
Addressing the root cause of financial hardship
November 2019 - October 2020

Joel Cramer
Susie Graven
Crossroads Food Bank
Jennie Cotts
Daniel House
Darnell Boots
Darigold
Daves Killer Bread
Maureen and Kevin Davis
Dr. Beverly De La Bruere
Suzanne Decker
Dermody Properties Foundation
Diamond Line
Kim and Dale Dickinson
Kristin Doherty Family
Gary and Roberta Dossick
Judi Duff
Karen Dunn
Trinity and Vance Dutton
Julie Eastery
Bill Edison
Kathy and Joseph Edwards
Mark and Debbie Eisenzimer
Elite Associates
Lisa and John Elwood
Stephanie Eriksson
Ever Fresh Fruit Company
Evergreen Property Management
Excel Brokerage
Lauryn Evelyn Dang
Janice Ezel
Marllyn and Alan Fadenreich
Todd Fankhauser
James Farning
Farmers Brothers Coffee
Jeffrey Feller
Fitch Coffee Roasters
Steve and Brenda Fivecoat
Pauline Feng
Margo Fowler
Margie and Jay Frailey
Linda and Brian Fraught
Fred Meyer
Joan Friedman
Emily Kendal Frey
Frito-Lay
 Fuji Produce
Alekis Fultz-Valenta
Gales Creek Meadows Farm
Michael Garland
Charles and Rhonda Garner
Gatto & Sons
LaVelle and Wayne Geist
Georgia Pacific
Reilly and Miriam Gibby
Bill and Carol Gilbert
Ted and Connie Gilbert
Neil and Renee Gillenwater
Gilster Trucking
Michael and Barbara Goertz
Jack and Jennifer Goodnow
Paul Goodrich
Teresa Goodwin
Gordon Feyne Inc.
Ashley Graff
Grand Central Bakery
Sandra Gray
Grayrose Marketing Group Inc.
Graziano Produce
Karyn and Dick Green
Kurt and Anne Green

Austin Green
Gresham Breakfast Lions Club
Grovey Outlet
Daniela Grego
Amy Grover
Guilck Trucking
Jesse Gwinn
Karla and Spencer Haas
Habecck Trucking
Habitat for Humanity Restore
Arley Hall
TJ Hammack
Linda and Craig Hanson
John and Oliva Harrold
Fresh Foods, Harris Soup Company
David and Susan Hata
Havens Family
John and Dorothy Hay
Sharon Hayden
Jennifer Hendrickx
Helen Bernhard Bakery
Heningres Cold Storage
Hertitage Bank
Hertitage Specialty
Lisa Heston
Brian and Nicole Hill
Hi-Lo Hotel
H-i-School Pharmacy
HLC Distributing
Aaron Hodgert
Sarah Holcomb
Robin and Doug Holman
Daryl and Lythol Hotline
Kate Holzmann
Honey Mama’s
Hoover Family Foundation
Hope Station Community Services, Inc.
J Holman and Ann Fairley
Michelle Humphrey
Roni and Joan Hurl
Imperfect Foods
Karen Dunn Independent Actuaries, Inc.
Inmar Supply Chain Services
Insperity
The Jackson Foundation
Gregg Jazaz Hayward
San and Rod Jiornahes
Jasmine and Julian Johnson
Ryan and Amy Jones
Amy Jordens and Jeremy Thomas
Tamra and Michael Ketz
Keifer
Joan and Pat Kelly
Don and Garys Kent
Martina Keny
Kerssey & Mcmillan, Inc.
David Kerssey
Kinz Gloves
Kathy and Paul Kingertz
Tim and Sue Kitch
Kiyokawa Family Orchards
Kyle Knobbe
Kodi Pak
Caroline Krier
Alexander and Katry Krieger
Kriger
Kriger Swan Island Dairy
Angela Kunnath
Egbert and Linda Kunnath
Julie Kunnath

Kunnath & Willard Insurance
Brandy Kuykendall
LaPorte Insurance
Scott Leadham
Legacy Mt Hood Medical Center
Cles Leigh
Gina Leonetti
Les Schwab
Haley Lewis
Peter Lewis
Liberty Mutual
Susanne and Tom Lohkamp
Los Roast
Christian and Steve Lowe
Greg and Linda Lunde
M. Brothers Transport
M. J. Murdoch Chubbative Trust
Melissa MacDonnill
Magnu-Humphries Labs
Jennifer and Michael Makinster
Katie and Devan Marchbanks
Jan and Diane Marks
Linda Mars
Marsee Foods Inc.
Dawn Martin and Estelle Golden
Adrienne Marin and Robert Thropp
Martin Brower
Pam Masson
Kim Matson
Mo and Mike McClendon
Doug and Elise McGuire
Sarah McIven
Don and Rosemary McClintock
Melinda McCullaght
Mccoy-Tawshy Shortst
Medical Teams International
Anne Meixner
Morriahn
Microsoft
Gene Midren
Rose and Ryan Miller
Milo and Beverly Ormsby
Mission Foods
Kimberly Mykale
Aaron and Erin Molstad
Moonstruck Chocolate Co.
Val and Alisha Morad
Steve Morris
Rachel and Steven Morrison
Barbara Ports and Michael Moser
Rugg Moser
Mut. Hould Braums
Brian Murphy
Twila Mysinger
Renee Naslund
Nestle
Kim Neve
Newse Season Markets
Newport Meats
Wine, Inc.
Rick and Debbie Teeney
Diane Norigia
Northwest Children’s Outreach
Northwest Enforcement
Northwest Naturals Raw Pet Food
Jill Novak
NW Natural

Joseph Westen
Oxwall
Olve Garden
Remy and Emily Olson
OniPoint Community Credit Union
Oregon Children’s Ministies
Oregon the Community Foundation
Oregon Wine Negotiators
Organically Grown Company
Oroweat Baking Co.
Marlene Osborne
Maggie Pace
Pacific Coast Food, Co.
Pacific Power Foundation
Pacific Seafood
Pepsi Beverages Company
Erik and Joel Perly
Elizabeth Peters
Thomas Petersen
Elise Peterson
Derek Petrik
Gary and Chula Phillips
Sue Pazzio and Michael Patrick
Pigly’s Pride
PJ Food Services
Portland Adventist Community Services
Portland Food Project
Portland French Bakery
Portland Fruit
Portland Public Schools
Portland Rescue Mission
Prana Chai
Eric Price
Gloria Price
Raelie Price
Provisata
The Pumpkin Patch
Purcha Bowl Social
Quality Custom Distribution
Alessandro Ragugio
Donald Ramsthal
Kenneth Ray
Red Lobster Restaurant
Relay Resources
Recovering Leftover Cuisine
Rexie’s Fine Foods
Restaurant Depot
Lisa Reveil
Shanna and Sam Rice
Lorin Rice
Kelly Ricker
Marcy and Brad Regg
Dave and Claudia Rewald
Perrinella Produce
Jeff and Melissa Rippey
Tim and Jan Rippey
Valerie Rippey
Robby and Laura Henderson
Roma / Performance Foodservice
Melody Androw
Rick and Greg Rowlie
Learn and Greg Rowlie
Barb and Dave Sailer
Salt & Straw
Society Church Food Pantry
Kathy and Mark Savre

Sue Sayers
Scenic Fruit Company
Robert Schommer
Ehren Schweiberjer
Scout Troop #144
Set Free Christian Fellowship
Mike Shaffer
Shamrock Foods
Michael Shankis
Shine Shin Foods
Doreen Shiner
SHT Transport Inc
Shriners Hospital
Dan and Sally Sieh
Cindy and David Simon
Alicia Simone
Serie Sitton
Sky Chefs
Thomas Sinkard
Angela and Jessee Small
Richard and Debra Smouse
Susie Sniortun
SP Provisions
Spalding
Martha Spalding
Colleen Spencer
Stumptown
Susan Siedentop
Sun Gro
Joan Sunderland
Sunshine Division
Cindy and Swatland
Kathy Swift
Swift Trucking
S icy
Sylvia Takeuchi-Owens
Doug and Anne Tankersley
Jan and Marianne Tauc
Howard Taylor
Bettan and David Taylor
Teenies
Sylvia and Rick Thompson
Meredith Thurstun
Hash Timberman
Tim’s Cascade Snacks
Beverly Tobais
Townsend Farms
TrailBlazer Foods
Traptold Farms
Trident Seafood
Marguette Trutman
Turbio Turvsky
Linda Tyler
Tyson Food Inc.
Union Gospel Mission
Way of the Columbia Willamette
Ken Unkeles
Venture Foods LLC
Vincent
Village Kids Supply
Deborah Voves
Milko and Maria Vukovich
Helen Wagner
Janelle Wakefield
Wayne Farms
Tim Weidemann
Jean Wiegant
Megan Westby
WHH Foundation
Ron Whisamn
Todd Wiegard
Tristan Wilde
Krisi Wikins York
Angel Ward
Emma Wilson
WingCo Foods
Lala Winner
Karen and Chad Withrow
Blaiddon Wooster
XPO Logistics
Robert Young
Zarephath’s Pantry
Zupar’s
A Time to Look Forward

Trading Discouragement for Hope

When you give to Birch Community Services, you join a team where people are responsible for meeting their basic needs. With 95.5% of costs going straight to benefit participants, every dollar has an impact.

<table>
<thead>
<tr>
<th>$10</th>
<th>$30</th>
<th>$40</th>
</tr>
</thead>
<tbody>
<tr>
<td>Funds one shopping trip</td>
<td>Funds a family for one month</td>
<td>Soaker hoses for BCS Gardens</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>$75</th>
<th>$150</th>
<th>$350</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provides ten weeks of shopping trips for a family</td>
<td>Funds a family's financial education for one year</td>
<td>Funds a family for one year</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>$500</th>
<th>$1,000</th>
<th>$2,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provides one week of fuel for our trucks</td>
<td>Funds three families for one year</td>
<td>Provides continued education for staff</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>$4,950</th>
<th>$8,000</th>
<th>$130,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost of freight for high quality chicken</td>
<td>New pallet jack with built-in scale (saves drivers one hour daily)</td>
<td>Cost for Cooler Expansion (our next big project)</td>
</tr>
</tbody>
</table>

I could not thank you enough for the difference Birch has made in our family. And there are hundreds of families just like ours. It’s amazing.

— Tim B.

How You Can Help:

- **Donate to our General Fund** by returning the enclosed envelope or visit birchcommunityservices.org
- Become a monthly donor: sponsor a family for $30/month
- Shop smile.amazon.com
- Search Amazon’s Charity Wishlist for Birch and purchase a Christmas gift for a child
- Donate toiletry and shelf-stable items
- Follow Us on Social Media
- **Spread the word to someone in need**
- Pray for BCS participants, staff, volunteers, and board
- Have a PayPal Account? Select Birch as your favorite charity.
- **Sign up to receive our emails**
- Invite a friend to attend our Virtual Auction on February 25
- **Ask if your employer offers a match for eligible donations**
- If you are 70 ½ or older, consider donating from your 401K or IRA without paying taxes (This year, it is not required to take a distribution until you are 72)

Generous volunteers spent countless hours fixing a donated baler. (Left to right: Tim Dixon, Frank Womack, Clay Mott (Advance Wire), Dan Radke, and Mike Niemeyer.)
I took all the classes that were offered. By freeing up my grocery budget, I can happily report that I have paid off $20,000 in credit card debt and am now debt free besides my mortgage! I also have an emergency savings fund. My daughter attended "How to Pay for College Without Debt" and has managed to receive scholarships to attend her top pick university.

— Rosanne

Would you join us in supporting families with life-changing results?

Donate by returning the enclosed envelope, or at birchcommunityservices.org.